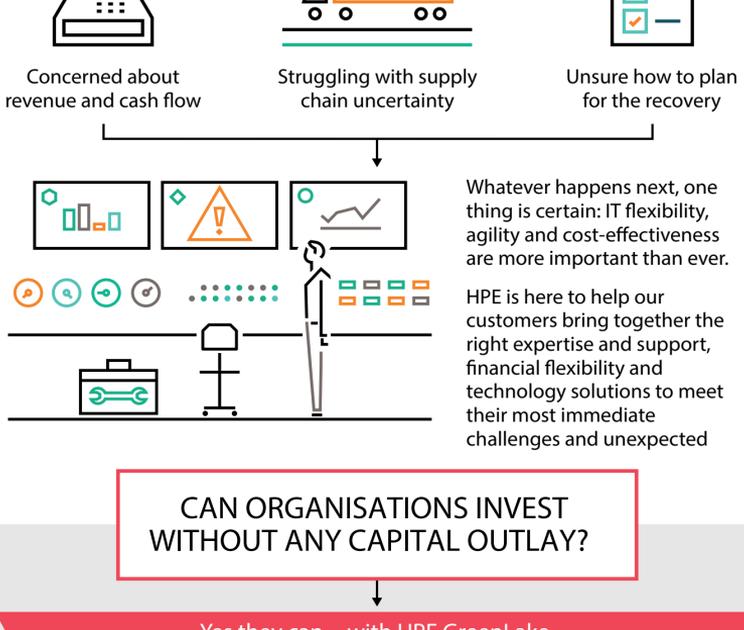


WE'RE HERE TO HELP

How HPE GreenLake can help organisations stay on track and reduce financial risk

THE WORLD JUST BECAME MORE COMPLEX...

The COVID-19 global pandemic is an unprecedented situation that is affecting us all in ways we could not have predicted. It therefore comes as no surprise that it



CAN ORGANISATIONS INVEST WITHOUT ANY CAPITAL OUTLAY?

Yes they can—with HPE GreenLake.

HPE GreenLake is a suite of complete IT solutions—such as Big Data, edge computing, database, and more—delivered on-premises in a pay-per-use model.

Our on-demand service enables you to continue critical technology programmes without upfront investment and



Here's how.

GET THE BEST OF EVERYTHING

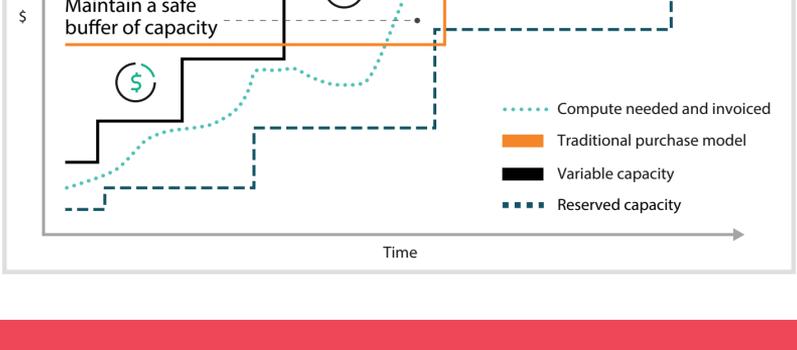


REACT TO A RAPIDLY CHANGING ENVIRONMENT

The future is unclear. However, the right IT infrastructure decisions made now can prepare your business for any eventuality.

- Scale capacity up and down on demand. Flex your IT requirements to keep costs under control or rapidly upscale—without upfront investment or extra
- Pay only for what you use. Flexible, fair, and fully transparent. Get granular insights on your usage—whether it's gigabytes of storage, compute hours, or
- Increase reliability and resiliency. We make capacity, environment and infrastructure management automated and painless, providing added reassurance.
- Help your staff stay healthy and productive. Our skilled engineers resolve most issues remotely, keeping staff safer and focused on urgent problems rather than routine work.

An as-a-service model with quantifiable results



OPTIMISE COSTS, REDUCE RISK AND INCREASE AGILITY

HPE GreenLake customers get all of the above advantages plus added agility and lower total cost of ownership, including¹:



EVERYTHING YOU NEED

HPE GreenLake popular workloads include:

Storage	Compute	Virtual Machines	HPC
Private Cloud	Containers	VDI	Composable
Database	SAP HANA	Big Data	Backup

ADDITIONAL HELP FOR AN UNCERTAIN BUSINESS CLIMATE

HPE is helping to alleviate some of the strain felt by businesses round the globe, with initiatives including:

2020 Payment Relief Program

Reduced payments to get started and offset the financial commitment until next year.

Tech buyback

Generate capital from your existing technology investments. Accelerate your journey to GreenLake by converting your existing HPE

GET STARTED, SCHEDULE AN APPOINTMENT theteam@championsofchange.com.au

THE BOTTOM LINE?

HPE GreenLake enables you to:

<p>Lower your financial risk</p> <p>Keep costs down while maintaining a safe buffer of capacity.</p>	<p>Pursue a responsive strategy</p> <p>Take decisive action despite uncertainty.</p>	<p>Accelerate time to market</p> <p>Respond in minutes when it's time to ramp up.</p>
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GreenLake from HPE: Adopt today to be ready for tomorrow

Learn more by visiting: hpe.com/greenlake

¹ Forrester, "The Total Economic Impact™ of HPE GreenLake Flex Capacity". Study commissioned by HPE, May 2018.

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